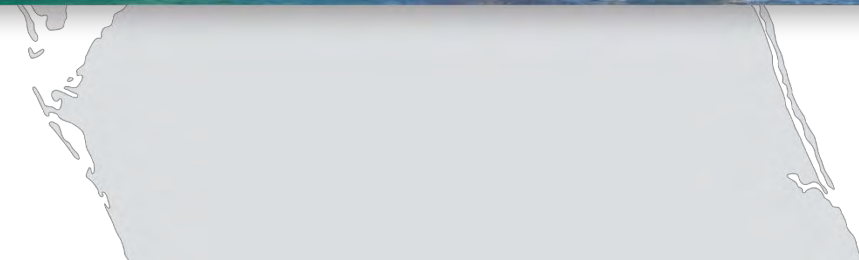




# JACKSONVILLE & NORTHEAST FLORIDA





# JACKSONVILLE: CENTRALLY LOCATED

in the Western Hemisphere



**STRATEGIC  
LOCATION:**

**11-HOUR  
DRIVE TIME**

**94+ MILLION People**

# NORTHEAST FLORIDA



**7** County Region

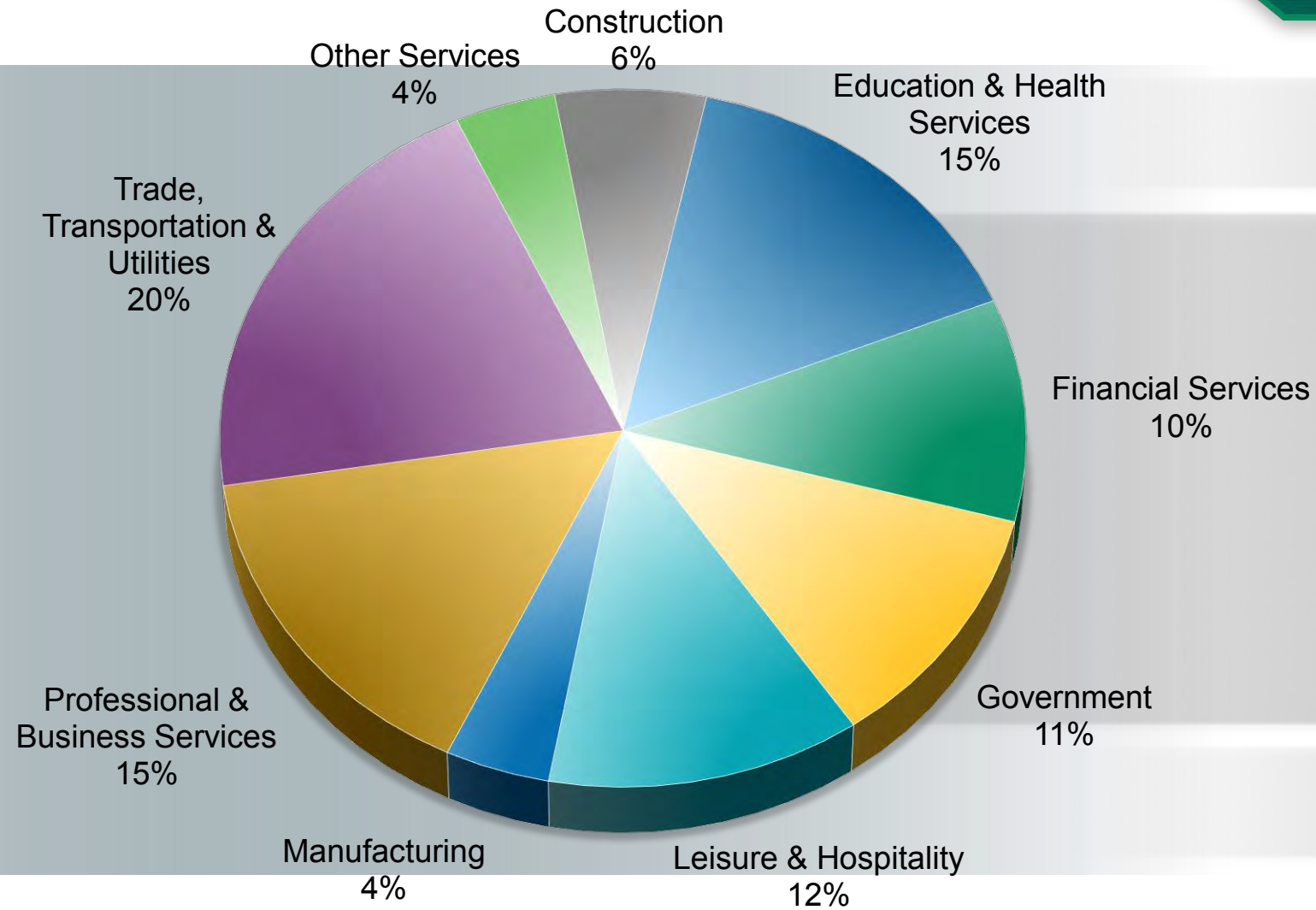
**1.6** Million Residents

**Ideal** Temperate Climate

**Low** Taxes and Cost

**3** Fortune 500 Headquarters

# EMPLOYMENT by SECTOR



# TARGET INDUSTRIES



**ADVANCED  
MANUFACTURING**



**FINANCIAL  
SERVICES**



**HEALTH &  
BIOMEDICAL**



**ADVANCED  
TRANSPORTATION  
& LOGISTICS**



**INFORMATION  
TECHNOLOGY  
& INNOVATION**



elev<sup>^</sup>te  
northeast florida



**875 SQUARE MILES**  
Largest City in Land Mass in U.S.



**25 MINUTE**  
Average Commute\*

## TEMPERATURE AVERAGES\*



**CONSOLIDATED**  
City / County  
Governments



**LARGEST**  
U.S. Urban Park System

\*2010 Census Journey to Work; Northeast Regional Climate Center

# LARGE EMPLOYERS

**ADVANCED + AVIATION MANUFACTURING**

- Flightstar 1,300
- NORTHROP GRUMMAN 1,100
- BAE SYSTEMS 1,000
- WestRock 870
- Georgia-Pacific 850
- UNISON 650
- ANHEUSER-BUSCH 700
- CARLISLE 650
- HANS-MILL 600
- KAMAN 500
- GE Oil & Gas 400
- SWISHER SWEETS 500
- BOEING 450
- Coca-Cola 450
- SAFARILAND 350
- RAYONIER 300
- SAFT 280
- PILOT 250
- EMBRAER 80

## FORTUNE 500

- CSX 1,500
- FIDELITY NATIONAL FINANCIAL 500
- FIS 1,100

**LOGISTICS**

- amazon 4,360
- ups 2,300
- CROWLEY 950
- Publix 870
- Suddath 850
- Walmart 800
- LANDSTAR 800
- INTERLINE 750
- CYPRESS TRUCK LINES, INC. 630
- Honeywell 570
- unisource 500
- BSF 425
- TOYOTA 400
- Florida East Coast RAILWAY 390
- pepsi 300
- Michael's 250
- BACARDI 230
- COACH 180
- CEVA 125
- HAMBURG SÜD 100
- Mercedes-Benz 100
- Volkswagen 50
- BRIDGESTONE 70

**INFORMATION TECHNOLOGY**

- at&t 2,600
- BLACK KNIGHT FINANCIAL SERVICES 2,400
- FANATICS 1,500
- COMCAST 1,200
- web.com 1,000
- ORACLE 400
- C2C SOLUTIONS, INC. 500
- SS&C
- ADVENT 400
- Availity 350
- beeline 250
- CoastalCloud 80

**FINANCIAL SERVICES**

- Bank of America Merrill Lynch 8,000
- Florida Blue 6,700
- citi 4,500
- JPMorganChase 3,900
- WELLS FARGO 3,500
- Deutsche Bank 2,250
- TIAA 2,000
- aetna 1,700
- VyStar Credit Union 1,300
- CITIZENS INVESTMENTS 1,040
- ally 1,000
- Prudential 900
- Fidelity INVESTMENTS 850
- Allstate 800
- State Farm 650
- PNC 540
- usbank 500
- KEMPER 450
- EY 400
- TD Bank 300
- BBVA Compass 290

**HEALTH & LIFE SCIENCES**

- MAYO CLINIC 6,000
- BAPTIST HEALTH 10,500
- ST. VINCENT'S HEALTHCARE 5,720
- UFHealth 3,600
- BROOKS Rehabilitation 1,600
- Johnson & Johnson VISION CARE, INC. 2,000
- onecallcare MANAGEMENT 1,500
- GUIDEWELL 1,300
- Medtronic 725
- MCKESSON 1,000
- PARALLON 700
- Optimum Healthcare IT 450
- ZIMMER BIOMET 290
- Healogics 225
- BAPTIST MD Anderson Cancer Center



# ADVANCED MANUFACTURING EMPLOYERS



	No. of employees
<b>FLEET READINESS CENTER S.E.</b> – <i>Maintenance, repair and overhaul</i>	3,850
<b>JOHNSON &amp; JOHNSON VISION CARE</b> – <i>Contact lens manufacturing</i>	2,000
<b>FLIGHTSTAR AIRCRAFT SERVICES</b> – <i>Heavy MRO to commercial aviation industry</i>	1,100
<b>NORTHROP GRUMMAN INTEGRATED SYSTEMS</b> – <i>Aircraft Integration Center of Excellence</i>	1,100
<b>BAE SYSTEMS SOUTHEAST</b> – <i>Ship repair and construction</i>	1,000
<b>WESTROCK</b> – <i>Craft liner board paper manufacturing</i>	870
<b>GEORGIA PACIFIC CONSUMER PRODUCTS</b> – <i>Pulp and paper mill</i>	850
<b>MEDTRONIC INC.</b> – <i>Surgical products manufacturer</i>	725
<b>ANHEUSER-BUSCH</b> – <i>Brewery</i>	700
<b>UNISON INDUSTRIES</b> – <i>Aircraft component manufacturing</i>	650
<b>CARLISLE INTERCONNECT TECHNOLOGIES</b> – <i>Wire and cable manufacturer for aerospace industry</i>	650
<b>HANS-MILL</b> – <i>Trash can manufacturing</i>	600
<b>KAMAN AEROSPACE</b> – <i>Aircraft manufacturing</i>	500
<b>SWISHER INTERNATIONAL GROUP</b> – <i>Cigar and smokeless tobacco products</i>	500
<b>COLOMER U.S.A.</b> – <i>Hair and skin care product manufacturing</i>	500



# RECENT ANNOUNCEMENTS by INDUSTRY

**ADVANCED MANUFACTURING**

**NORTHROP GRUMMAN** 400

**JinKO Solar** 200

**SAFARILAND** 150

**EMBRAER** 80

**GP Georgia-Pacific** 80

**ANHEUSER-BUSCH** 75

**Mercedes-Benz** 54

**LignoTech Florida** 50

**HANS-MILL CORPORATION** 70



**amazon** 3,800

**Calavo** 260

**greencore group** 250

**FedEx** 200

**AMPORTS** 120

**ARTICLE.** 50

**LOGISTICS**



**FINANCIAL SERVICES**

**citi** 500

**Deutsche Bank** 500

**EY** 450

**Fidelity INVESTMENTS** 300

**GENPACT** 200

**Adecco** 185

**SELENE FINANCE** 180

**RP FUNDING** 175

**CITIZENS PROPERTY INSURANCE CORPORATION** 150

**MACQUARIE** 170



**INFORMATION TECHNOLOGY**

**FIS** 250

**Availity** 250

**SharedLABS** 107

**Fanatics** 80

**web.com**



**FORMATIV HEALTH** 500

**OPTUMRx** 300

**Johnson & Johnson VISION CARE, INC.** 200

**CENTENE Corporation** 125

**MCKESSON** 50

**HEALTH & LIFE SCIENCES**




300

# RECENT RANKINGS



**#2 HOT SPOT** *Where Americans are Moving Right Now* – Realtor.com

**#7 BEST CITY**  
*for Job Seekers* – Money

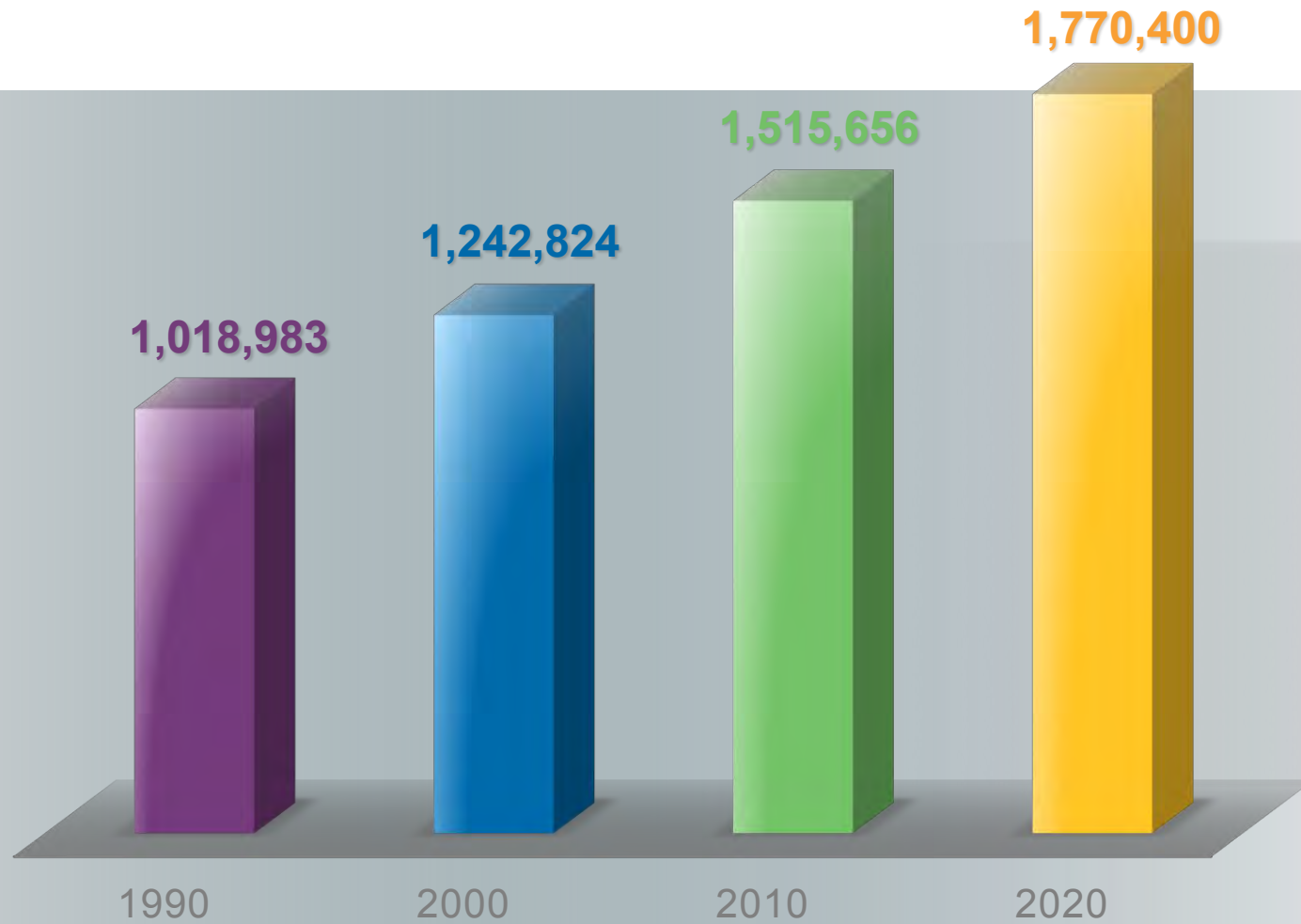
**#3 BEST CITY**  
*for Veterans* – Veterans United

**TOP 50 BEST PLACES**  
*to live in the USA* – U.S. News and World Report

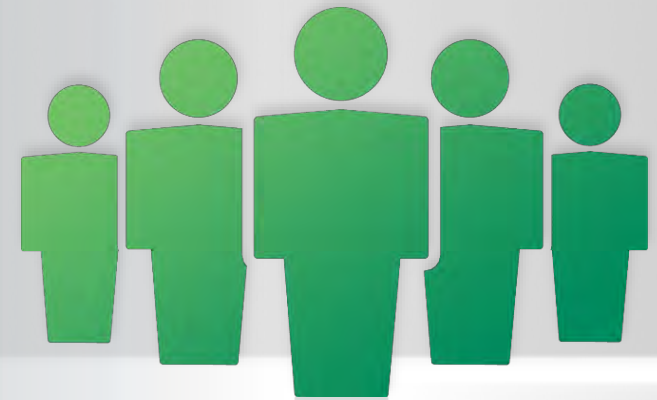
**TOP 40 BEST PLACES**  
*For Business and Careers* – Forbes

**#2 CITY MOST UP-AND-COMING**  
*City in America* – Time

# NORTHEAST FLORIDA POPULATION



**2% ANNUAL**  
Growth Rate



Source: U.S. Census & Demographics Now


# JAX REGIONAL WORKFORCE



Total Labor Force  
**835,000**



**3,000**  
Military Personnel  
Separations Each Year



**38**  
YEARS  
Median Age  
Florida Median Age = 42, U.S. = 38



Florida is a  
**Right-To-Work State**  
by Constitution

# INTERMODAL TRANSPORTATION SYSTEM



**3** Interstates



**3** Major railroads



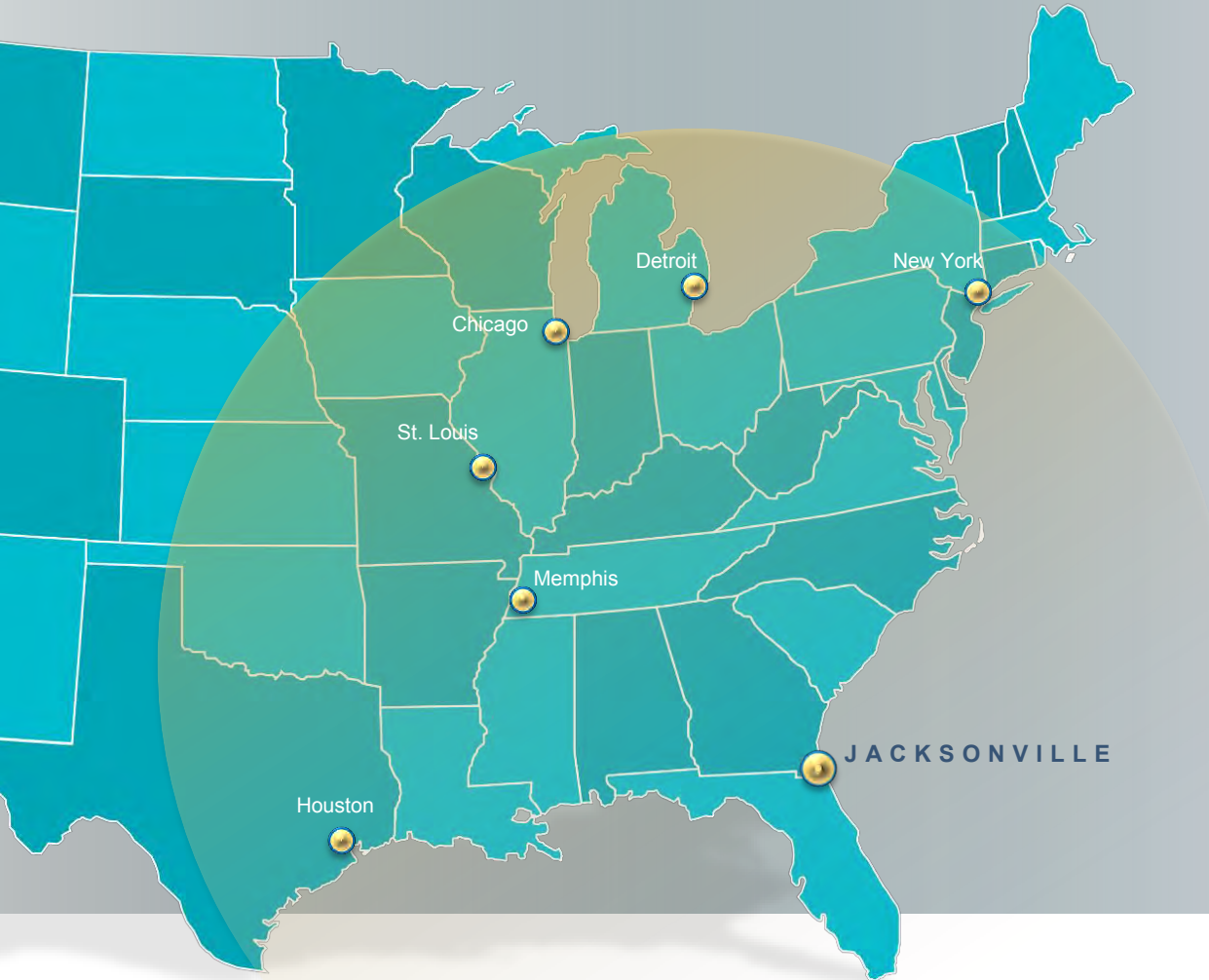
**4** Deep water port terminals



**Growing** International airport



# INTERMODAL TRANSPORTATION SYSTEM



**Over 50%** Of U.S. population reached by truck shipments on 2<sup>nd</sup> day delivery

**Low Back** Haul rates

**Over 100** Truck terminals

**4<sup>th</sup>** Largest UPS regional processing hub

- Shipping lanes to **Asia, Europe, South America & the Caribbean**
- **#2 Automobile processing port** in U.S.
- **4 Deep water port terminals** with expansion potential

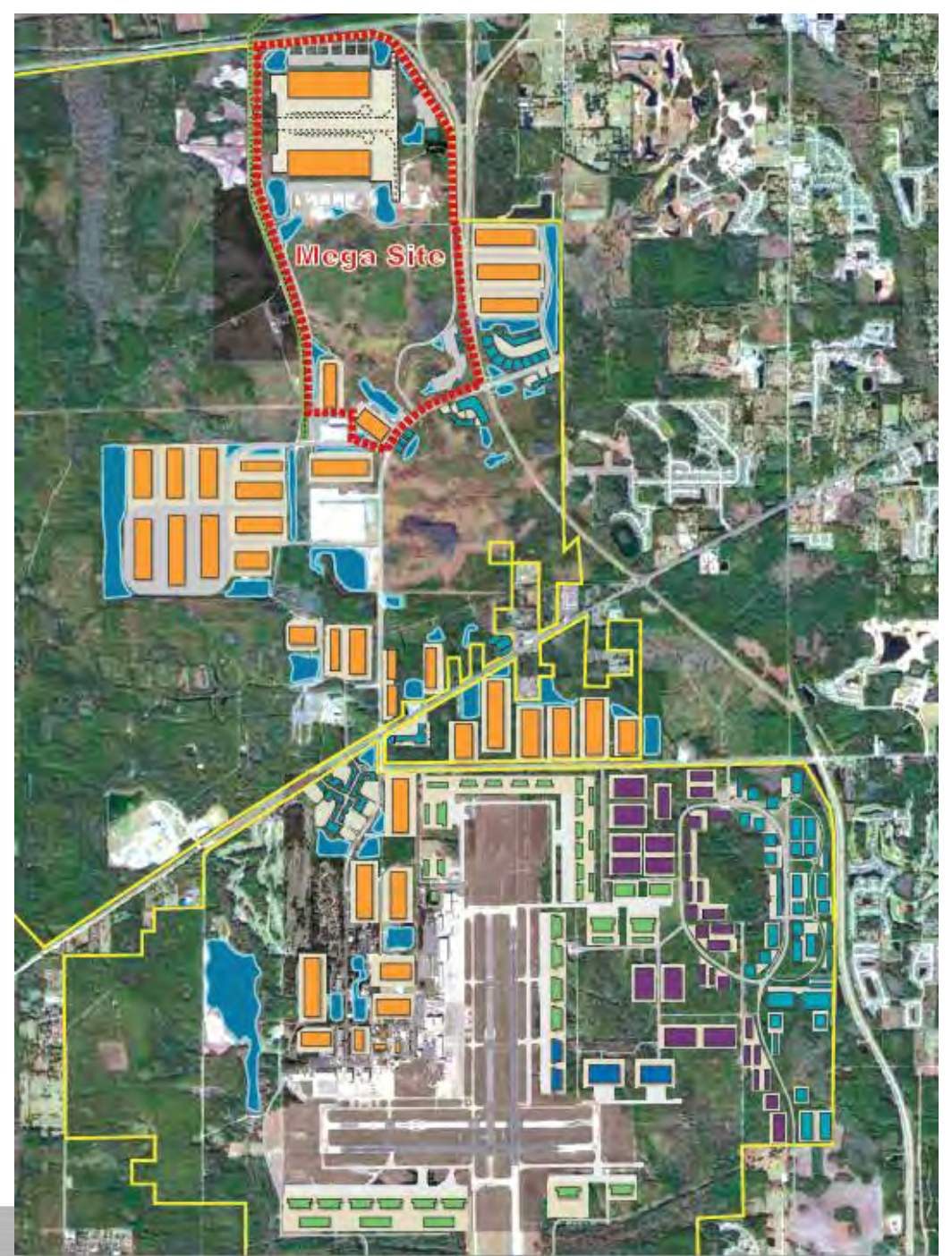


*Blount Island Terminal*



# CECIL COMMERCE CENTER

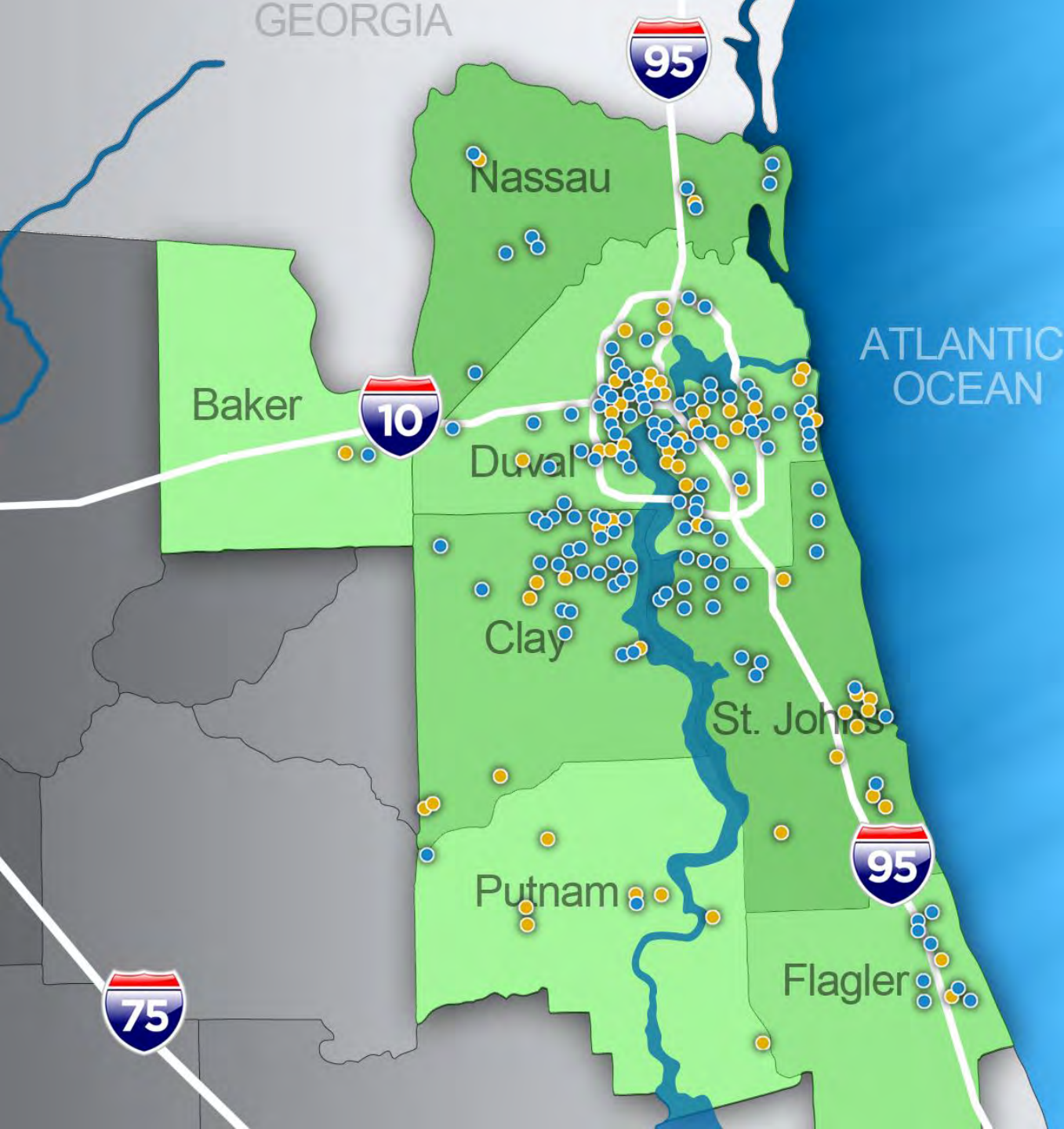
- Excellent Intermodal Access
  - Adjacent to I-10
  - Proximity to I-295, I-95 and I-75
  - Rail-Served
  - Deep Water Port
- Perfect Location for:
  - MRO & Manufacturing Activities
  - Air and Intermodal Cargo
  - General Aviation
- More than 14,000 Acres Managed by the JAA and City of Jax/OED



# CECIL COMMERCE CENTER

- 12,500 ft. runway  
*(3<sup>rd</sup> longest commercial runway in Florida)*
- Three 8,000 ft. runways
- 600,000 sqft. ramp space
- Encroachment free flight pattern





GEORGIA

95

10

ATLANTIC OCEAN

Nassau

Baker

Duval

Clay

St. Johns

Putnam

95

75

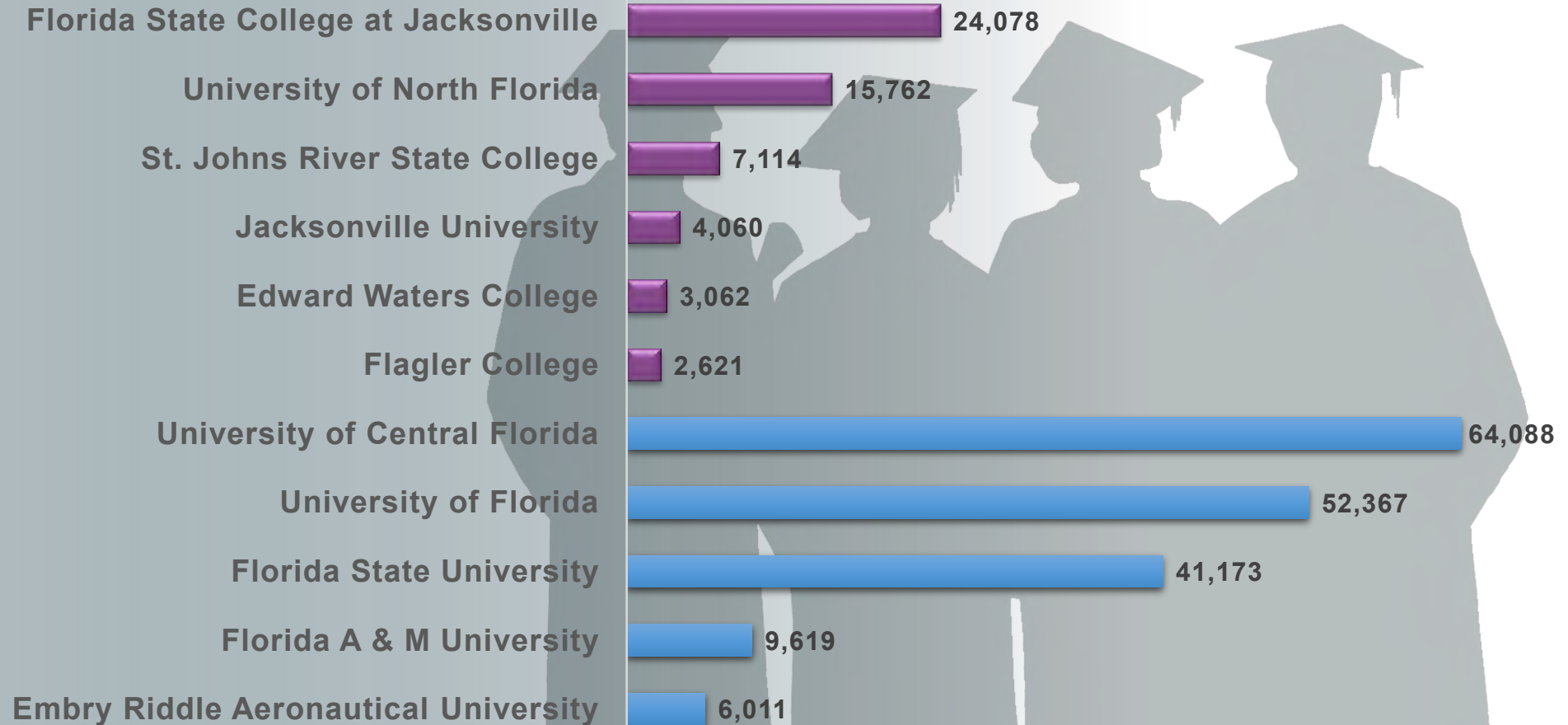
Flagler

- A rated schools
- B rated schools



## SCHOOL

## ENROLLMENT



## University of North Florida

- Electrical, Mechanical and Civil Engineering programs
- Logistics Management program ranked top in the nation



## Jacksonville University

- Outstanding Business, MBA and other schools
- Excellent aviation, engineering, cyber security and marine science programs



# FIRST COAST'S PROTECTED LOCATION



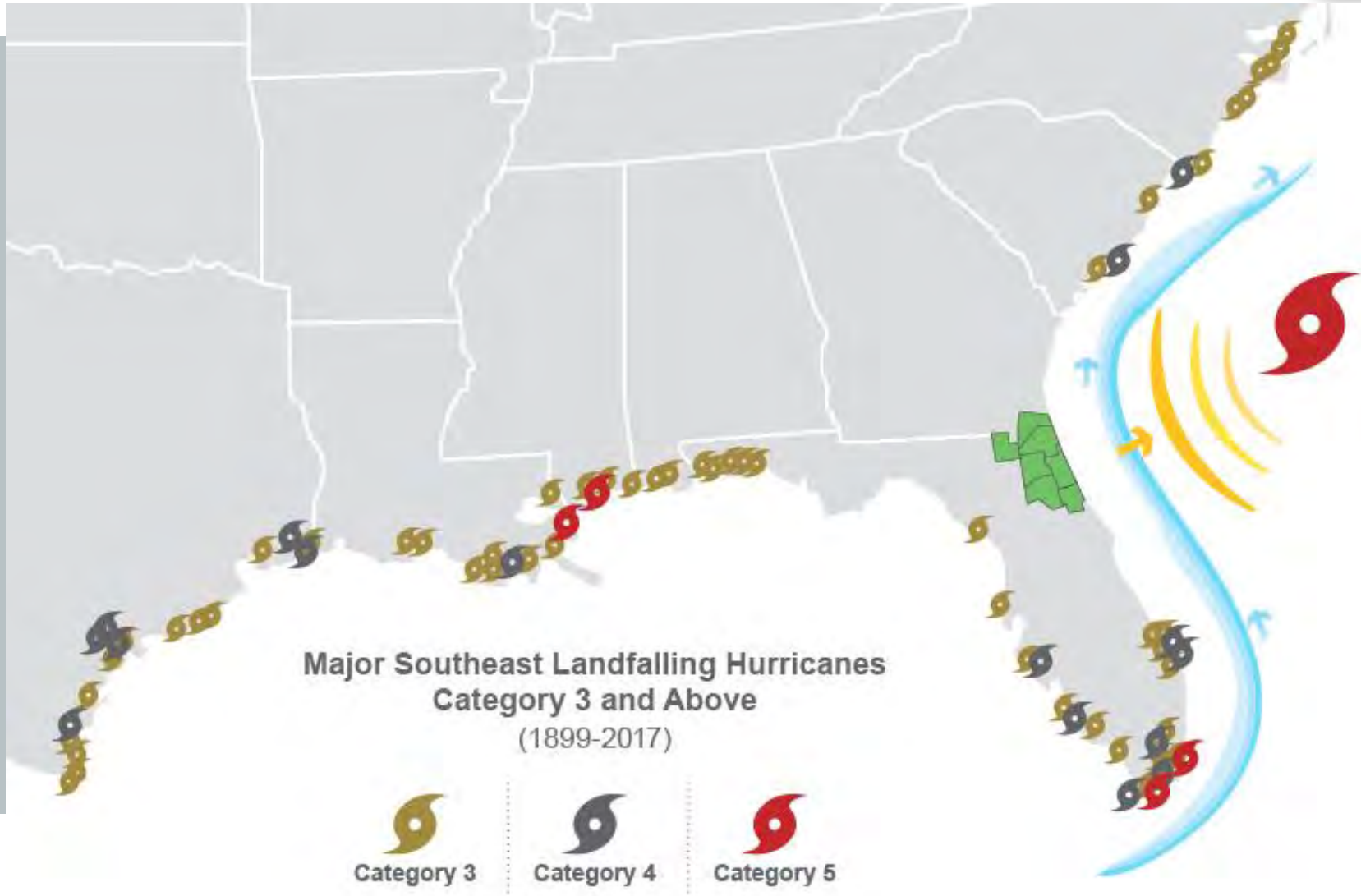
**STORM PROTECTION**  
from Gulf Stream and  
Recurvature Effect

**LEAST LIKELY PLACE**  
for a Direct Hit Hurricane on  
the East or Gulf Coasts

**ONLY ONE HURRICANE**  
in Recorded History



# MAJOR LANDFALLING HURRICANES



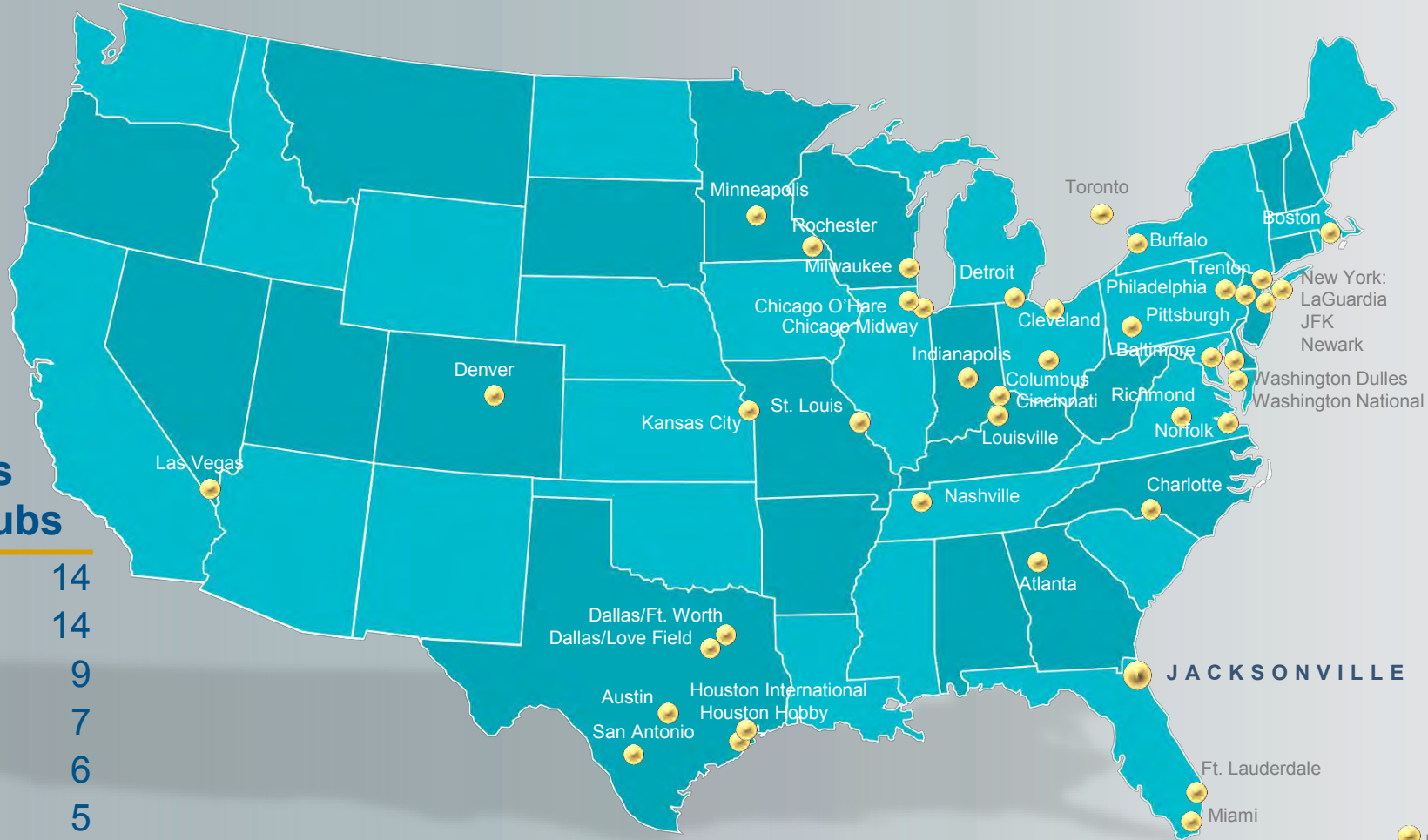
  
Category 3

  
Category 4

  
Category 5

# ACCESS by AIR

100+ NON-STOP FLIGHTS ■ 40+ MARKETS



## Non-stop flights to major airport hubs

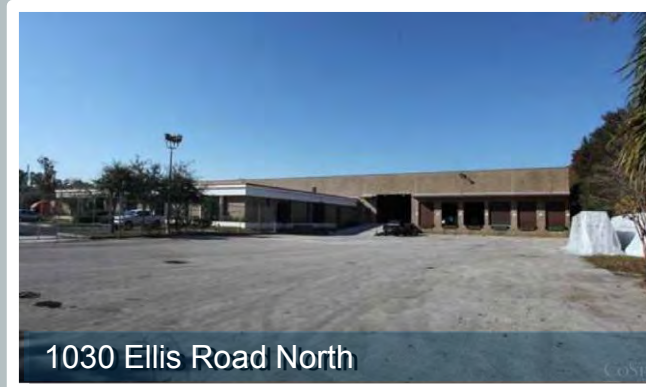
Atlanta	14
New York	14
Washington D.C.	9
Charlotte	7
Chicago	6
Miami	5
Dallas	3



# INDUSTRIAL MARKET RATES



	Rate	Vacancy
Flex	\$9.27	5.3%
Warehouse	\$4.25	3.7%
Total	\$4.69	3.8%



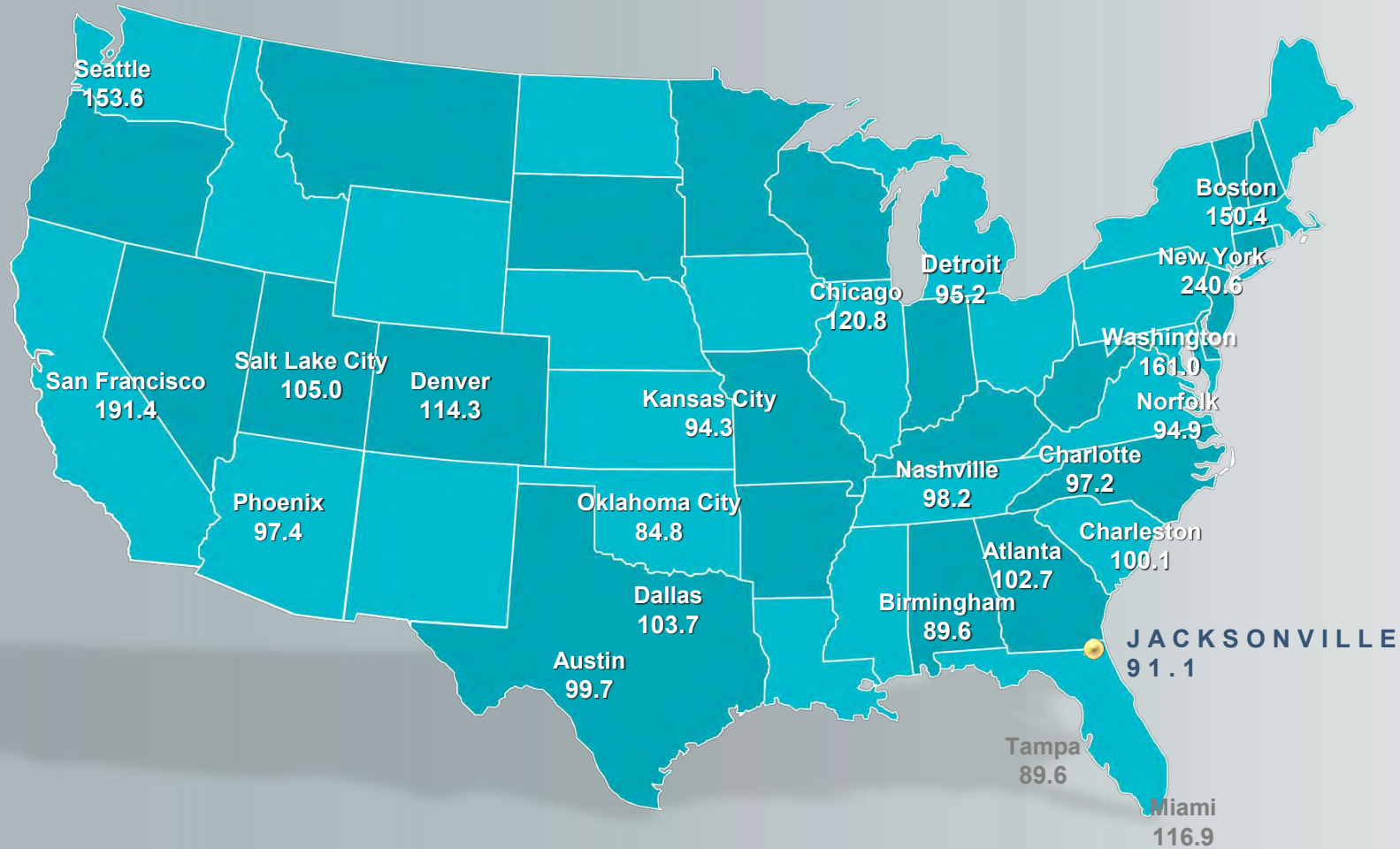
**81.8**  
Commercial  
Construction Index

Source: CoStar Jacksonville Office Market Report, Year-End 2017, RS Means 2018

# COST OF LIVING COMPARISON



NATIONAL AVERAGE = 100

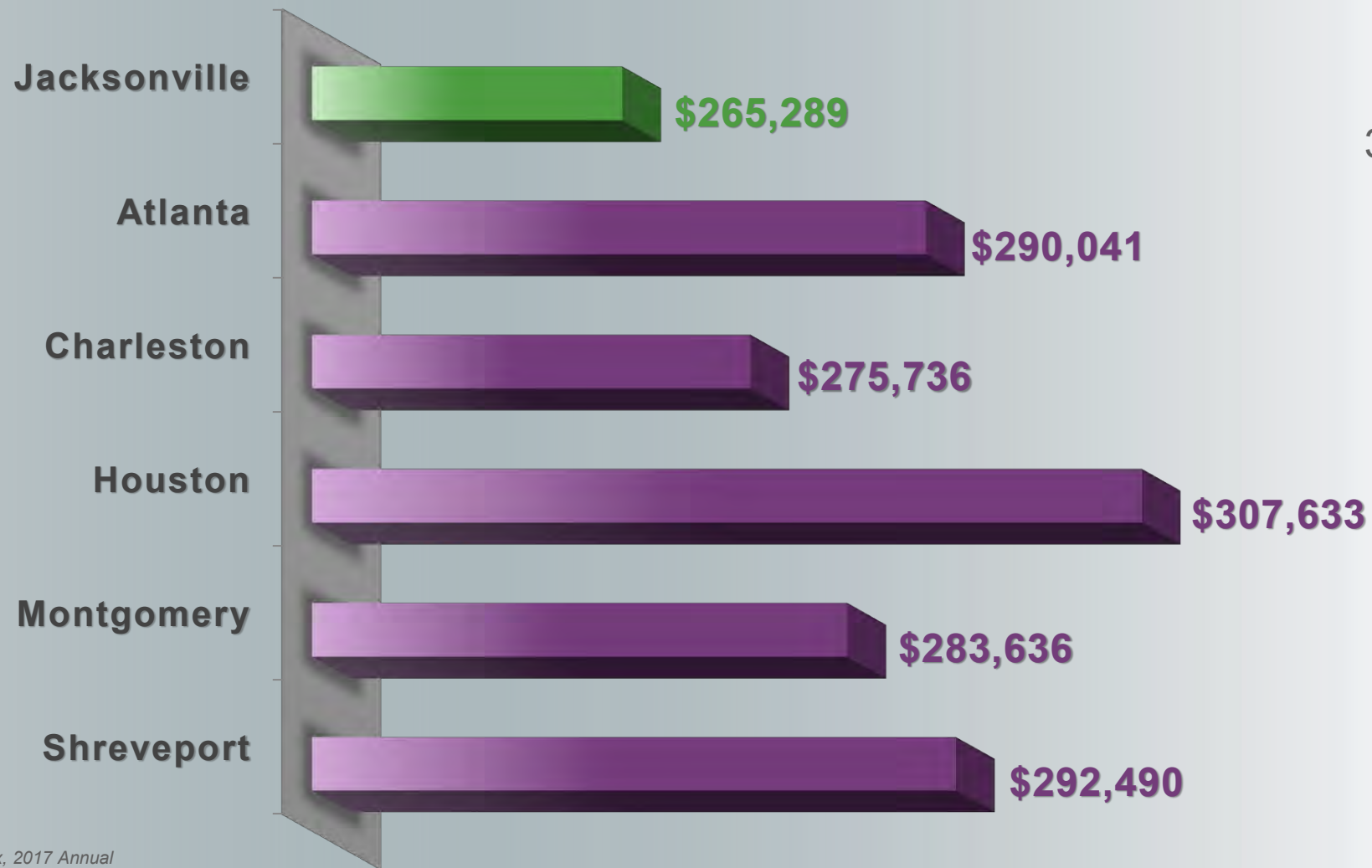


Source: C2ER Annual Cost of Living Index, 3<sup>rd</sup> Quarter 2018

# HOUSING



*More house for your money*



Based on a  
2,400 square foot,  
3 bedroom/2 bathroom  
new home

Source: C2ER Cost of Living Index, 2017 Annual

# HOUSING COSTS — *Recently Sold Homes*



**Median New and Resale Price:  
\$228,900**



# HOUSING COSTS



Sola \$1,350 - \$1,599



Links at Windsor Parke \$1,209 - \$1,629



Carlyle at Bartram Park \$1,220 - \$1,325



The Strand \$1,800 - \$2,230



Sorrel \$1,346 - \$1,816



Heron \$730 - \$905

Average  
Apartment  
Rental:

**\$1,154**

2BR/2BA

~1,000 sqft



- **10+** Major hospitals and medical centers
  - Mayo Clinic
  - MD Anderson Cancer Center
  - Memorial Hospital
  - Flagler Hospital
  - Brooks Rehabilitation
  - Nemours Children's Clinic
  - Baptist Health
  - UF Health at Jacksonville
  - St. Vincent's Medical Center
  - Orange Park Medical Center
  - Wolfson Children's Hospital
- **5,000+ Physicians** in the region
- **University of Florida** Proton Therapy Institute



**JACKSONVILLE**

Your Destination for Health and Wellness



- Talent Portal showcasing stories of diverse and innovative people that make up our region
- Online tool to help companies recruit new talent
- Highlights unique regional qualities

**UNLIMITED OPPORTUNITIES.**  
Fueled By Possibilities.  
Making a move? Looking for a change? Learn more on how to Find Your JAX.

<p>Home to the largest score boards in the NFL</p> <p>I found my JAX <b>IN THE ARTS</b></p>	<p>I found my JAX <b>IN THE FOOD SCENE</b></p>	<p>Home of Sweet Pete's sea salt caramels</p>
<p>I found my JAX <b>AT THE BEACH</b></p>	<p>Did you know? 20+ higher learning institutions to choose from</p>	<p>I found my JAX <b>ON RACE DAY</b></p>
<p>I found my JAX <b>WITH MY FAMILY</b></p>	<p>Gate River Run: largest 15K in the U.S.</p>	<p>Did you know? Cost of living lower than Charleston, Atlanta, New York and San Francisco</p>
		<p>I found my JAX <b>ON THE GOLF COURSE</b></p>

## REGIONAL POWER COMPANIES

- JEA
  - Florida Power and Light
  - Seminole Electric
  - Clay Electric
- Outstanding Reliability and Capacity
  - Crossroads of Southeast U.S. Electric Grid
  - Leader in CNG and LNG Development

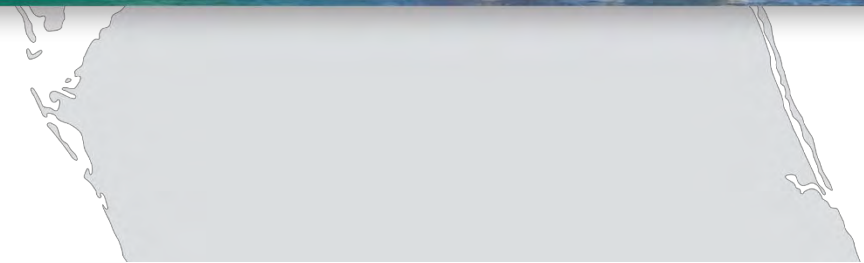




■ Corporate Franchise Tax	None
■ State Personal Income Tax	None
■ Inventory Tax	None
■ Manufacturing Equipment Tax	None
■ State Sales & Use Tax	6.0%
■ Corporate Income Tax	5.5%
■ Property Tax	18.2 mils



# UNIQUE AMENITIES



# UNIQUE AMENITIES

**JAXUSA**  
PARTNERSHIP



# UNIQUE AMENITIES

**JAXUSA**  
PARTNERSHIP

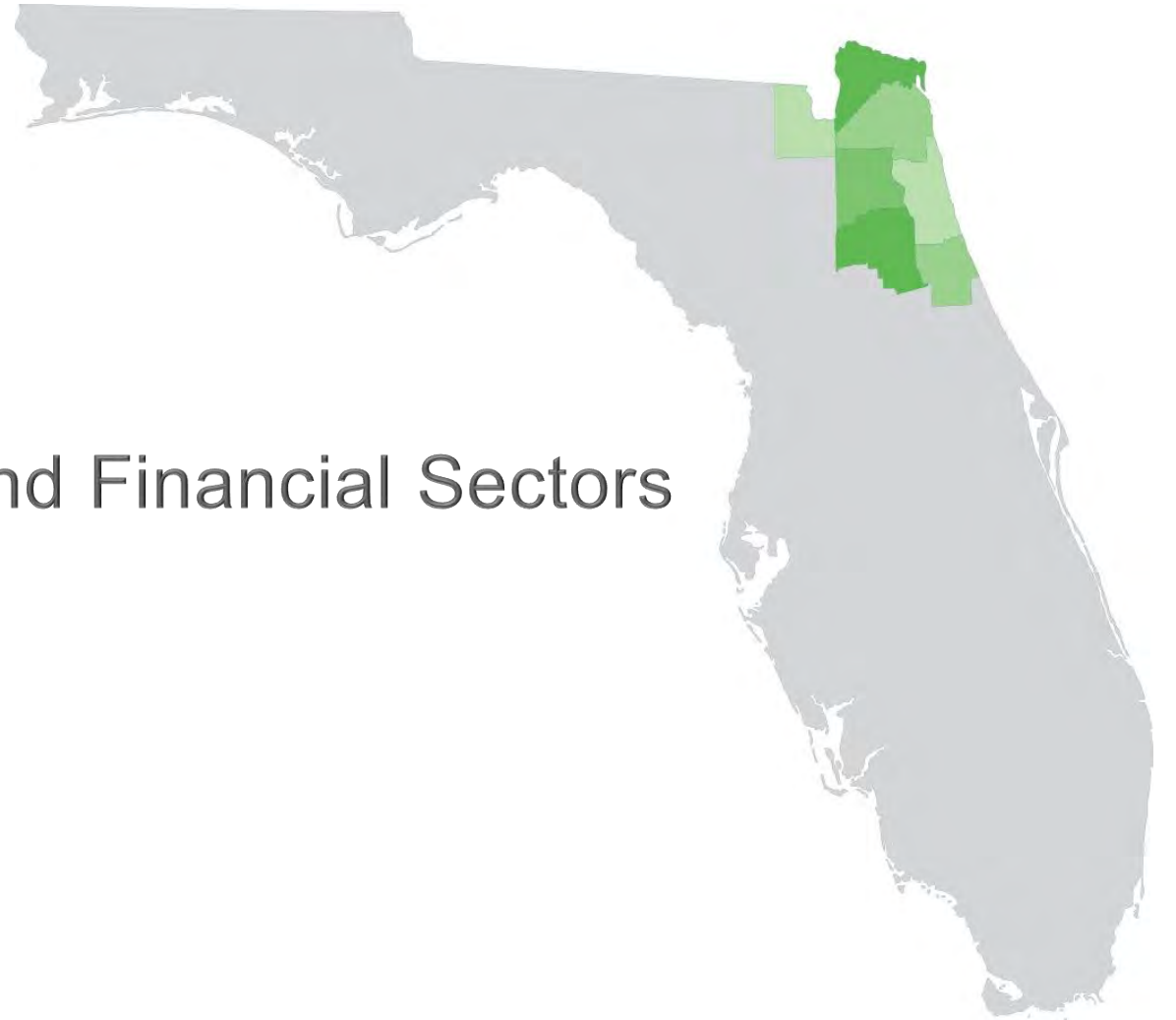


# UNIQUE AMENITIES

**JAXUSA**  
PARTNERSHIP



- **Young, Dynamic** Workforce
- **Intermodal** Transportation System
- **Central** to Southeastern Markets
- **Growing** Headquarters, Medical and Financial Sectors
- **Ideal** Climate
- **Southern Coastal** Lifestyle





# THANK YOU

3 Independent Drive

Jacksonville, FL 32202

(904) 366-6600

